#### **CURRICULAM VITAE**

Mrs. V. Anitha, Researcher.



### **Educational Qualification**

Ph.D. (Full-Time)	Factors Ascendant Consumer Online	SRM Institute of Science and Technology
	Purchase Decision of Private Label	<ul> <li>Synopsis Submitted on April 2023</li> </ul>
	Brands	
MBA (Full – Time)	Marketing and Finance	Tagore Engineering College
	-	(Anna University) - 2010
BBA (Full – Time)	Business Administration	Annai Teresa Arts and Science
		College (Madras University) -
		2008

#### **Research Interest**

Digital and Social Media Marketing, Theories and Models of Consumer Behaviour.

# **Working Paper**

- 1. Factors ascendant online consumers' post purchase decision of private label brands using LITALIT?
- 2. Consumer attitude towards e-grocery shopping apps using Technology Application Model (TAM) and Gratifications Theory (UGT).

# **Selected Publications**

- ➤ "A weekends shopping behavior of women consumer with special reference to Retail outlets in Chennai," International Journal of Recent Technology and Engineering, ISSN: 2277-3878, Volume-8 Issue-2S4, July 2019.
- ➤ "Situational factors ascendant impulse purchase behavior of private label brands with special reference to modern trade retail outlets in Chennai," International Journal of Management, 11 (4), 2020, pp. 178-187, 2020.
- ➤ "Factors determining the effects of Perceived Utilitarian and Hedonic motives on online purchase intention with special emphasis on Private label brands," Journal of Xi'an University of Architecture & Technology, ISSN No: 1006-7930, 2021.
- ➤ "Customer intention towards E-grocery shopping apps using TAM and UGT," Specialusis Ugdymas / Special Education, Volume-1 No. 43,2022.
- ➤ "Factors ascendant consumers' Intention for online purchase with special emphasis on Private Label Brands using UTAUT2," Journal of Positive School Psychology, Volume -6, No.5, 2022.
- Consumer purchase intention of private label edible products with an emphasis on price and quality (UGC Care Listed Journal Studies in Indian Place Names).

### **Papers Presented in Conferences**

- ➤ Presented a paper on the topic "A weekends shopping behaviour of women consumer with special reference to Retail outlets in Chennai" in 8<sup>th</sup> International Conference on Innovation, Entrepreneurship and Economy for Sustainable Development Sairam Institute of Management Studies 2018.
- ➤ Presented a paper on the topic "A Cross Sectional Study on Emotional Intelligence with the special Reference to Post Graduate Students" in HR International Conference on The Era of Cure (Cross-Skilling, Up-Skilling, Re-Skilling and Empowering) SRM Institute of Science and Technology 2018.
- ➤ Presented a paper on the topic "A Study on Consumer Buying Habits of Ready to Eat Food Products in Rural Areas" in 5<sup>th</sup> International Conference on Business Research SRM Institute of Science and Technology 2018.
- ➤ Presented a paper on the topic "Factors Influencing Impulse Shopping Behaviour in Modern Retail Outlets" in Summer Marketing IS Conference on Smart Marketing in the Digital Age IIM Indore 2019.
- ➤ Presented a paper on the topic "A Study on Shopping Behaviour with Special Emphasis on Bricks to Click in Omnichannel Retail Outlets SRM Institute of Science and Technology 2019.
- ➤ Presented a paper on the topic "Measuring the Impact of National Brands and Private Label Brands in Organized retail outlets" in 4<sup>th</sup> International Conference on Marketing, Technology and Society IIM Kozhikode 2020.

### Workshops/ Seminars

- ➤ Participated in Three days workshop on Data Analysis and Advanced Statistical Techniques using SPSS and R-Programming 2018.
- ➤ Participated in Faculty Development Programme on "Machine Learning and Artificial Intelligence for Business Solutions" 2018
- ➤ Participated in Management Development Programme on "Trending Strategies for Effective Corporate Governance" 2018

### **Achievements**

- ➤ Presented paper on the topic "Situational factors ascendant impulse purchase behaviour of private label brands with special reference to modern trade retail outlets in Chennai," Won 1<sup>st</sup> prize in Research Day organized by SRM Institute of Science and Technology 2020.
- ➤ Presented poster on the topic "The Attitude and Purchase Intentions Towards Private Label Brands in the Context of Economic Crisis" Won 1<sup>st</sup> prize in Research Colloquium organized by SRM Institute of Science and Technology 2020.

# **Industry Experience**

- ➤ From November 2016 to July 2018 in Skyrams Digital Media as Marketing Manager at Chennai.
- From August 2015 to October 2016 in Kaleesuwari refinery Pvt ltd Sr. Executive at Chennai.
- From May 2014 to November 2015 in Kaleesuwari refinery Pvt ltd as Executive at Chennai.
- ➤ From March 2012 to April 2014 in Kaleesuwari refinery Pvt ltd as Business Development Executive.

# **Personal Details**

Name	V. Anitha
Permanent Residential Address	No.4/11, Gandhi Street, Railway Station Road,
	Singaperumal Koil, 603204.
DOB	08.07.1988
Languages Known	Tamil, English, Telugu, Hindi
Religion	Hindu
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# **Declaration**

I hereby declare that all the facts mentioned above are accurate, and I take full responsibility for their accuracy.

Place: Sigaperumal Koil V. Anitha

Date: